



**National Cooperative Dairy
Federation of India Limited**

About NCDFI

National Cooperative Dairy Federation of India (NCDFI) was registered on December 07, 1970 under the Bombay Cooperative Societies Act (VII of 1925) as extended to the Union Territory of Delhi with its head office in New Delhi.

However, it was only during the year 1984 that it started functioning as the apex body of the cooperative dairy industry. In December 1986, to gain locational advantage, the NCDFI shifted its head-quarters from Delhi to Anand — the milk capital of India. In April 1987, the NCDFI bye-laws were amended to bring it under the provisions of Multi State Cooperative Societies Act.

The NCDFI has 19 Regular Members, 11 Associate Members and National Dairy Development Board (NDDB) as its Institutional Member.

Multi Tier Structure of Dairy Cooperatives



State Milk Federations (27)

District Milk Unions (218)

Village Milk Societies (1.77 lakh)













Dairy Farmer Members (163 lakh)

Objectives

To promote the dairy and the oilseeds, vegetable / edible oil and vanaspati industries and other commodities on cooperative lines; and

To coordinate, help, develop and facilitate the working of the dairy and oilseeds growers cooperatives and affiliated organisations dealing in commodities.

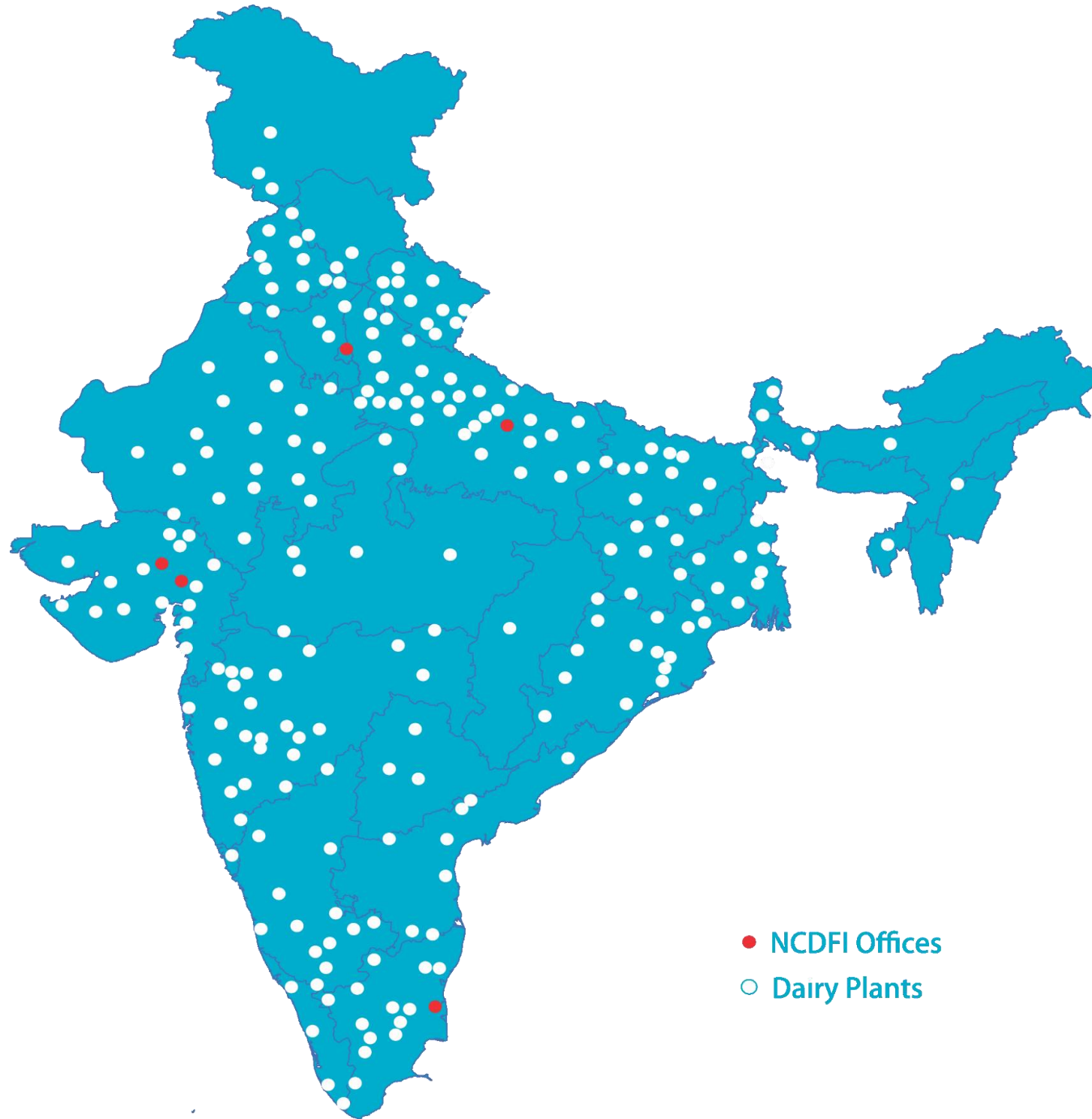
NCDFI Member Cooperatives

 Andhra Pradesh Dairy Development Cooperative Federation Ltd	 Bihar State Cooperative Milk Producers' Federation Ltd	 Chhattisgarh State Cooperative Dairy Federation Ltd	 Dimapur District Cooperative Milk Producers' Union Ltd	 Gujarat Cooperative Milk Marketing Federation Ltd	 Goa State Cooperative Milk Producers' Union Ltd
 Gomati Cooperative Milk Producers' Union Ltd	 Haryana Dairy Development Cooperative Federation Ltd	 The HP State Cooperative Milk Producers Federation Ltd	 Jammu & Kashmir Milk Producers' Cooperative Ltd	 Jharkhand State Cooperative Milk Producers' Federation Ltd	 Kerala Cooperative Milk Marketing Federation Ltd
 Karnataka Cooperative Milk Producers' Federation Ltd	 Karnataka Cooperative Oilseeds Growers' Federation Ltd	 Maharashtra Rajya Sahakari Dudh Mahasangh Maryadit	 Manipur Milk Producers' Cooperative Union Ltd	 Madhya Pradesh State Cooperative Dairy Federation Ltd	 Orissa State Cooperative Milk Producers' Federation Ltd
 Pondicherry Cooperative Milk Producers' Union Ltd	 Pradeshik Cooperative Dairy Federation Ltd	 Punjab State Cooperative Milk Producers' Federation Ltd	 Rajasthan Cooperative Dairy Federation Ltd	 Sangam Milk Producer Company Ltd	 Sikkim Cooperative Milk Producers' Union Ltd
 Telangana State Dairy Development Cooperative Federation Ltd	 Tamilnadu Cooperative Milk Producers' Federation Ltd	 Uttarakhand Cooperative Dairy Federation Ltd	 Sri Vijaya Visakha Milk Producers' Company Ltd	 West Assam Milk Producers' Cooperative Union Ltd	 West Bengal Cooperative Milk Producers' Federation Ltd

Institutional Member



**National Dairy
Development Board**



NCDFI Network

Major Activities of NCDFI

Coordination of milk and milk product supplies to Ministry of Defence (MoD) and ITBP under Ministry of Home Affairs through negotiated contracts.

Coordinating sale of dairy commodities and procurement of agri / minerals / fodder seed / packaging / food items / chemicals and transport services through NCDFI eMarket.

NCDFI partnered with NDDDB Dairy Services for distribution of Frozen Semen Doses.



Institutional Sale

MoD vide letter dated August 13, 1985 issued a policy to procure milk and milk products from NCDFI on negotiated contract basis for a period of one year. Considering the satisfactory performance of NCDFI, MoD renewed the said policy from time to time.

WMP, Butter Tinned, Desi Ghee, Tetrapak Milk, Sweetened Condensed Milk (SCM) and Cheese Tinned are being supplied on negotiated contracts system apart from fresh dairy products viz. milk fresh, butter fresh, cream fresh and paneer fresh through a system of negotiated contracts.

The NCDFI coordinates supply of these products to MoD from more than 100 Dairy Cooperatives spread across the country.

Contracts concluded during last three years MoD/ITBP

Product	2018-19	2017-18	2016-17
Milk Fresh (Crore Ltrs)	16	15	13
TPM (Crore Ltrs)	4	4	4
Butter Fresh (MT)	340	310	551
Butter Td (MT)	619	946	878
Ghee (MT)	125	229	779
WMP (MT)	1565	1,387	1,943
SCM (MT)	1105	3,222	799
Cheese Td (MT)	170	307	258
Chocolate Bar	-	18	17
Total Value (₹ in crores)	1,103	1,095	922

Indian Railway Catering & Tourism Corporation (IRCTC)

IRCTC entered into an agreement with the NCDFI to procure milk and milk products of NCDFI member organizations in July 2009. This agreement is being extended annually. Many member organizations are supplying milk and milk products to IRCTC base kitchens and pantry cars in Rajdhani / Shatabdi Express trains under this arrangement.



National Dairy Development Board (NDDB) conducted a national seminar of Dairy Cooperatives during November 17-18, 2014 in Anand wherein representatives from various dairy cooperatives participated. During the deliberations, it was mentioned that dairy commodity transactions are being traded through tender purchase and due to longer time cycle in the existing system, participating dairies are exposed to the price volatility. Further, prices are localised and the dairies need to incur advertisement costs, travelling, etc.

Considering the above, the participants suggested that an alternative can be an internet based national platform for marketing of dairy commodities. Participants suggested that the NCDFI should consider working as a National Platform for this purpose. This would ensure transparent, fair and economic dealings for all member cooperatives. It would be also a good platform to discover the best price at a given time for both buyer and seller.

Accordingly, with continued guidance from the NDDB, NCDFI initiated e-portal 'NCDFI eMarket' for the trading of dairy commodities. Subsequently, the services are extended to Agri commodities, Minerals, Fodder Seed, Chemicals, Packing Materials, Sugar and Transport Services apart from Scrap sale.

Products

Dairy Products



Butter	Milk
Cheese	SMP
Ghee	WMP

Sugar

M-30	S-30
M-31	S-31
Pharma Grade	



Cattle Feed Ingredients

Bajra	Gur	Sal Seed
Barley	Horse Gram	Salt
Bentonite Powder	Jowar	Sesame Meal
Calcite Powder	Kemin Maxim Dry	Shea
Calcium Carbonate	Lacto Vanilla	Soya Bean Meal
Calcium Powder	Magnesium Oxide	Sun Flower Meal
Chromium	Maize	Sweetener
Cobalt Sulphate	Manganese Sulphate	Tapioca
Coconut Meal	Mineral Mixtures	Trace Minerals
Coffee Husk Powder	Mustard Meal	Tur
Copper Sulphate	N.B. Sac	Urea
Cotton Seed Meal	Potassium Iodide	Vitamins
Dicalcium Phosphate	Ragi	Wheat
Gram	Rice	Yeast
Groundnut Meal	Rice Bran/Polish	Zinc Sulphate
Guar Korma Meal		

Edible Oils

Coconut Oil	Palmolein Oil
Crude Palm Kernel Oil	Rice Bran Oil
Crude Palmolein Oil	Sunflower Oil
Gingelly Oil	Super Olein Oil
Groundnut Oil	



Packaging Materials

Aluminium Foils	Butter Sheet	P.P. Strap Rolls
Bags	Caps	Pallets
BOPP Bags	Carry Bags	Paper Reams
Bottles	Clips	Paper Rolls
Box Strapping Rolls	Corrugated Boxes	Poly Film
Boxes	Covers	Sacks
Buckets	Crates	Sleeves
	Crown Corks	Stickers
	Glasses & Cups	Tape Rolls
	Jars	Tins
	Labels	Tissue Papers
	Mulching Sheet	



Fodder Seeds

Sorghum

Sorghum Hybrid Forage (SSG-898)
SSG Multi-Cut Sorghum
CSH 24MF Multi-Cut Sorghum

South African Tall Maize

Cowpea (UPC-8705)



Chemicals

Bleaching Powder
Caustic Soda
Idophor
Lysine
Methonine

Nitric Acid
Nuvan
Soap Oil
Washing Soda



Transport



Coal Trucks
Insulated Road Milk Tankers
Milk/Products Distribution Trucks

Scrap



Corrugated Boxes
Metal Steel & Cast Iron
Plastic Scrap
Polyfilm
Spools
Used Bags
Wooden Scrap

Type of Auctions

Ascending Forward Auctions

Auction Sale

Reverse Auctions

Recently launched: Yankee Reverse Auctions to procure directly from Farmer Producer Organizations



Ascending Forward Auctions

Under an Ascending Price Forward Auction the price announced is at the discretion of the seller. The price is increased round by round only if demand exceeds supply.

Presently, butter, skimmed milk powder, cheese, ghee and fodder seed are covered under these auctions. The unsold offered quantities at Forward Auctions, if any, and additional stocks as may be offered by the sellers, would be made available at the NCDFI eMarket portal under **Continuous Market** from the next day of the auctions so as to ensure continuous supplies.

To encourage bulk selling of dairy commodities, **Bulk Trade** is introduced for floating auction for dairy products for not less than 300 MT.

Auction Sale

Auction Sale is introduced to replicate the manual tendering system.

The trading process is Yankee “Forward Auctions”

Sellers offer the products and the buyers bid for the ex-factory price and quantity.

Salient features include

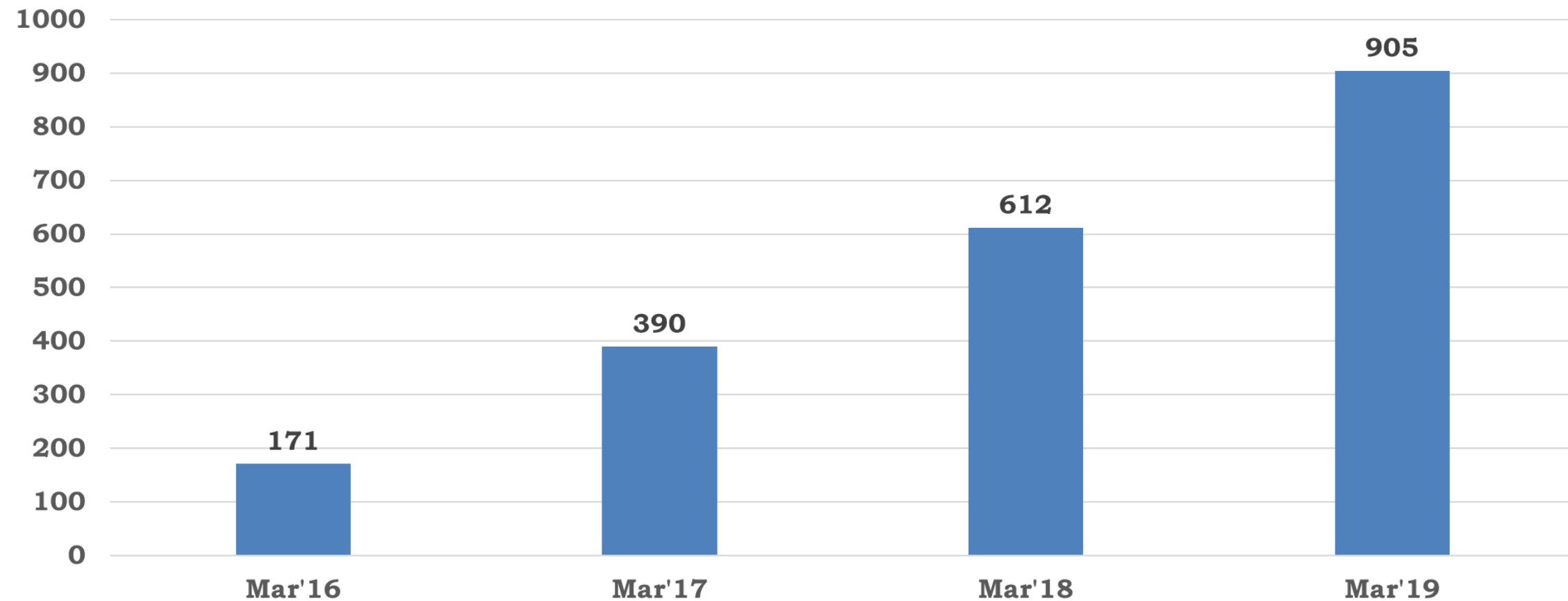
- No transaction/administrative cost for sellers
- Fast process
- Real time allocation of quantities to buyers
- Increased Revenue
- Transparent and secured system

Reverse Auctions

Reverse auction mechanism allows buyers to seek competitive pricing by inviting sellers to participate in real time eAuction. Presently, Dairy Commodities, Agri Commodities, Minerals, Packing Materials, Chemicals and Sugar are being transacted in NCDFI eMarket through Reverse Auctions.

Under these auctions, buyers need to mention the required product, quantity and location. Sellers need to quote an all inclusive FOR prices. If L1 bid is acceptable to the buyer, then the contracts are concluded.

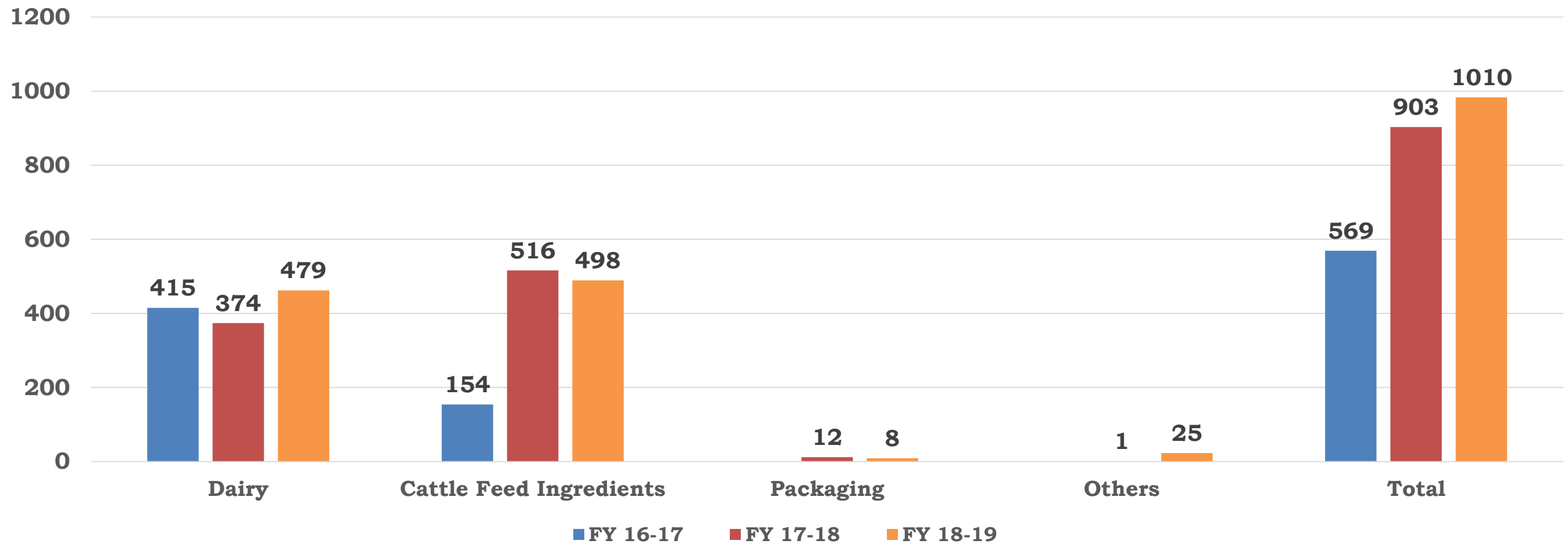
Member Strength



Transacted Business at NCDFI eMarket



(Rs.in Crore)



Registration & Transaction Fees

Registration fees: ₹ 5,000
Annual Maintenance Fees ₹ 5,000

Seller Transaction Fees (SMP, Butter & Ghee)

Upto ₹ 30 Crores	0.30% of trade value
₹ 30 to 50 Crores	0.20% of trade value
Above ₹ 50 Crores	0.10% of trade value

Auction Sale Transaction fees 0.30 % of trade value from buyers

Reverse Auction Transaction Fees 0.40% from sellers

These fees are excluding of applicable taxes.

Fees on dairy commodities are on combined transation value of all commodities during a financial year.

Superior Animal Genetics (SAG)



NDDB Dairy Services (NDS) is a fully owned subsidiary of NDDB and manages the two largest semen stations in India – Sabarmati Ashram Gaushala, Bidaj (Gujarat) and Animal Breeding Centre, Salon (Uttar Pradesh).

Over the last two decades, Sabarmati Ashram Gaushala and Animal Breeding Centre have been the leading semen stations producing and supplying quality genetics for use in the artificial insemination programme implemented across India. Considering the requirement of Frozen Semen Doses (FSD) in the country, NDS recently set up two new stations, one at Alamadhi (Tamil Nadu) and other at Rahuri (Maharashtra) which are now fully operational. The semen doses produced at these four stations are marketed under the common brand name 'SAG' – 'Superior Animal Genetics'.

Frozen Semen Doses (FSDs) Supplied

2018-19	2017-18	2016-17	2015-16	2014-15
3.07	2.86	2.60	2.53	2.17

FSDs in Crores

Promotional/Developmental Activities

Farmer Meets for spreading awareness on artificial insemination, ration balancing, genetics, etc.

Organising Management Development Programmes (MDP) for development of middle and senior management of the dairy cooperatives.

Stakeholders meet in various locations to spread awareness of Clean Milk Programme, Cattlefeed, Nutrition, Cooperative Governance, etc.

Liaisoning with the Government for policy formulations to protect and promote the interests of dairy cooperatives.

Various Events Coordinated by NCDFI

Particulars	Number of Programs			
	2018-19	2017-18	2016-17	2015-16
Training Programs	139	84	50	7
Workshops	3	2	1	3
MDPs at IRMA	2	3	2	2
NCDFI Stalls	12	15	5	1



Contact

NDDDB D-Lab Campus, Post Box 79
Anand 388 001, India

(O) +91 2692 288300 (F) 288399

E-mail : root@NCDFI.coop

www.NCDFI.coop | www.NCDFIeMarket.com



**National Cooperative Dairy
Federation of India Limited**

Thank You